



Dear Bill,

Thank you for helping us purchase our home in Sarasota. You and Regina have been extremely responsive and informative every step of the way. As out-of-state buyers, we've appreciated the way in which you've shared your insights about the Sarasota real estate market in general, and your expertise about specific areas. Thanks to you and Regina, we were able to locate a great home in a great location at a great price. Will we be doing business together again? You bet!

Sincerely,

Jonathan & Judy Berke

Dear
Bill,

Sept. 15, 2007

After closing on our house yesterday, I realize what a pleasure it's been working with you, from the first phone call. Together we researched houses and locations to meet what we considered the perfect Florida home. After looking at quite a few houses together, we were ready to leave and get our house in show condition, and on the market. At the last minute I decided to look at five more houses in the development we had zeroed in on. This was a Saturday night. Sunday morning you arranged all the showings, even though it was difficult to reach the listing realtors on such short notice, and on a Sunday. The showings went smoothly, and we eventually bought one of these homes. Again, thanks to your negotiations skills, the price was the best possible we could have expected. The seller accepted the first offer, and we are extremely pleased.

Thanks so much for all the help you've given us. Your rebate covered a great deal of the costs associated with buying a house, and is very much appreciated. The mortgage broker you recommended is excellent, and also made the entire process go smoothly. All of the recommendations of trades people in the area is necessary when relocating to a new area and certainly will be of great benefit.

We are looking forward to moving into our new home, and consider you a friend.

Sincerely,

Sid Motchan
Jo Ann Motchan